



# INHSU2024

12<sup>TH</sup> INTERNATIONAL CONFERENCE ON  
HEALTH AND HEPATITIS IN SUBSTANCE USERS

Sponsorship Prospectus

8–11 October 2024

Megaron International Convention Centre,  
Athens, Greece





# Conference Summary

## The Conference

12<sup>th</sup> International Conference on Health and Hepatitis in Substance Users (INHSU 2024)

## Dates

8–11 October 2024

## Location

Megaron International Convention Centre  
Athens, Greece

## Expected number of in-person delegates

700+

## Conference History

11th 2023 – Geneva, Switzerland	5th 2016 – Oslo, Norway
10th 2022 – Glasgow, UK	4th 2015 – Sydney, Australia
9th 2021 – Virtual	3rd 2013 – Munich, Germany
8th 2019 – Montréal, Canada	2nd 2011 – Brussels, Belgium
7th 2018 – Cascais, Portugal	1st 2009 – Zurich, Switzerland
6th 2017 – Jersey City, USA	

## Key Deadlines

Exhibition Bookings Confirmation: April 2024  
Expression of Interest for all Packages: April 2024  
Educational Symposia content to be provided: May 2024

## Conference Contact

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## 2024 Co-Convenors



### George Kalamitsis

Chair, Hellenic Liver Patients  
Association Prometheus

George Kalamitsis is one of the founding members and General Director of The Hellenic Liver Patient Association "Prometheus". He is one of the founding members and Member of Board of the Greek Patient Association. He has been working extensively with multiple stakeholders focusing on patients' rights, as well as building communication channels with organizations and governmental and non-governmental stakeholders, on a National, European, and international level. He participates in multiple, think tanks, Advisory Boards, Publications, and Healthcare Observatory Initiatives, at the national and international levels. Through challenging socioeconomic times, he has managed to empower the patient's movement and achieve important reforms. He also has a deep knowledge of populations, groups, and subgroups: Consumers, Shoppers, Patients, Physicians, Pharmacies, Industry, WHO, OECD, etc.



### Vana Sypsa

Professor, National and Kapodoistrian  
University of Athens

Vana Sypsa is Professor of Epidemiology and Medical Statistics in the National and Kapodistrian University of Athens in Greece. Her research interests include the epidemiology of hepatitis C, HIV and other infectious diseases as well as implementing and assessing the impact of interventions among people who inject drugs. She is principal investigator in community-based programs for PWID in Greece, has contributed in the preparation of the national hepatitis C/HIV plans and was member of the national committee of experts for COVID-19.

## Who We Are

The International Network on Health and Hepatitis in Substance Users (INHSU) is a global network of people dedicated to improving the health of people who use drugs, with a specific focus on hepatitis C, infectious diseases, and harms that can occur from drug use.

We are a global network that brings together a diverse range of people working across sectors to improve the health of people who use drugs. It includes people who use drugs, advocates, healthcare providers, program managers, harm reduction experts, researchers, and policymakers.

Our three focus areas are:



### Knowledge Exchange

We support, facilitate, and foster scientific exchange and the dissemination of knowledge to improve the health of people who use drugs across the world. This exchange focuses on evidence-based research that aims to improve access to prevention, treatment, and care for hepatitis C, other infectious diseases, and harms that occur from drug use.



### Education

We educate healthcare providers, program managers, harm reduction experts, researchers, policy-makers, and others to improve their knowledge, confidence and skills.



### Advocacy

We work with our international partners to develop evidence-based calls to action and encourage decision-makers to implement proven interventions that improve the health of people who use drugs in local communities, countries, regions, and globally.



**“I have been coming to INHSU for many years as I like the mix of very good scientific content combined with policy and advocacy. It is also a very good networking occasion, where you meet a lot of colleagues from different parts of the harm reduction field.”**

**DR NIKLAS LUHMANN,**  
World Health Organization (WHO)

**“I like to attend INHSU because I learn what is new in research regarding people who inject drugs, but also the opinion of the community on the research and services provided to this population. It is also comforting to see that people who are doing research or designing services across the world face similar challenges and hear about novel approaches”**

**DR VANA SYPSA**  
University of Athens

**“One of the major benefits of the INHSU conference is that it’s a really interesting opportunity to come together with front-line workers, researchers, and people with lived experience from across the world and hear about the work they’re doing. There’s also the ability to create connections that can lead to new research collaborations down the road”**

**DR GILLIAN KOLLA**  
Canadian Institute for Substance Use Research,  
University of Victoria



# Online Buzz

**Frontline AIDS** @frontlineaids · Oct 18  
Thank you @MatLetellier for your brilliant illustrations capturing key moments of the @INHepSU conference! 🎨

#INHSU2023

**Mat Southwell** @MatSouthwell · Oct 18  
Mathieu Letellier skilled cartoonist captures complex issues supports community advocacy. Storyboards, a cartoon and animated video for the opening ceremony of @INHepSU Conference, and portraits of the @UNITAID Community Advisory Board members. Thanks @frontlineaids funding!



1 3 9 916

**CATIE** @CATIEinfo · Oct 19  
Check out our interview with @WHO's Niklas Luhmann. 📺  
Niklas spoke at #INHSU2023 about a new global strategy for the health of people who use drugs.

@INI lepSU



2 5 931

**Mat Southwell** @MatSouthwell · Oct 18  
Powerful community-led voices from the low and middle income country representatives on the @UNITAID Hep C Portfolio speak at the public launch of the Community Advisory Board. #peerworks #INHSU2023



You can reply to this conversation  
1 5 256

**Correlation - European Harm Reduction Netw** @CorrelationN · Oct 21  
Yesterday's knowledge exchange on #drugconsumptionrooms at #INHSU2023. Roberto Perez Gayo, our senior policy officer and the coordinator of the European Network of Drug Consumption Rooms, discussed DCR models and the challenges implied by the current classification.



1 8 312

**World Hepatitis Alliance** @Hep\_Alliance · Oct 19  
Happening now at #INI ISU2023 📺

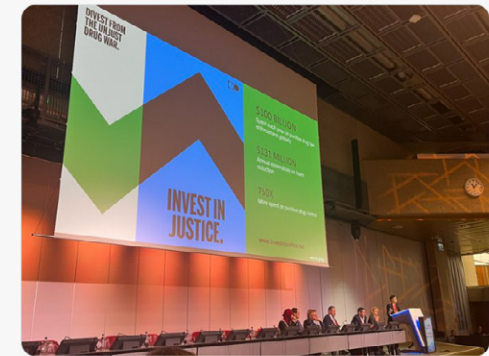
Our interactive co-hosted session on integrating #hepatitisB response into #harmreduction.

L-R, @CarrieFowle of @HepAus, our Director, Jessica Hicks, and CEO, @HepatitisCTrust, Rachel Halford.

#IlepCantWait



**The Hepatitis Fund** @hepatitisfund · Oct 18  
INVEST IN JUSTICE - Brilliant presentation by @NaomiSBS of @HRNews on the funding landscape for viral hepatitis and harm reduction at #INHSU2023



5 12 763

**Garth Mullins** @garthmullins · Oct 20  
Drug consumption rooms can be run by drug users! I like @VANDUpeople & @vancouvercrops "Comrades not clients!" (I've never been in the graphical recording for a conference before. Does it look like me?) #INHSU2023



2 20 68 2.8K



# Previous Sponsors & Exhibitors

We pride ourselves on developing long-term relationships with our sponsors, helping them to meet business objectives and build awareness and trust with our diverse global audience.

## 8+ years



## 1+ years



# 2024 Program at a glance

	8:00	9:00	10:00	11:00	12:00	13:00	14:00	15:00	16:00	17:00	18:00	
Tuesday 8 Oct		Community Day INHSU Prisons Workshop									Networking function	
Wednesday 9 Oct		Opening Ceremony	Plenary Sessions			SPONSORED EDUCATIONAL SYMPOSIUM	Abstract Sessions		Invited Speaker Sessions		Networking function	
Thursday 10 Oct	SPONSORED EDUCATIONAL SYMPOSIUM	Plenary Session		Invited Speaker Sessions		SPONSORED EDUCATIONAL SYMPOSIUM	Abstract Sessions		Invited Speaker Sessions		Conference Dinner	
Friday 11 Oct	SPONSORED EDUCATIONAL SYMPOSIUM	Plenary Session		Abstract Sessions			Invited Speaker Sessions			Closing Ceremony		



# INHSU 2024: An opportunity to connect and lead

While famous for its excellent beaches and delicious food, Greece is also renowned for its nimble harm reduction movement. Led by a dedicated group of clinicians, advocates, community members and policymakers, in just a few short years, the country has established a hostel, drug consumption room, and the ability to distribute naloxone. In 2024, Athens, Greece, will be home to the 12th International Conference on Health and Hepatitis in Substance Users.

The conference will facilitate learnings from the scientific community, healthcare providers, public health professionals, and the community of people who use drugs.


Join the global alliance of people dedicated to ensuring equitable access to healthcare for people who use drugs to drive the international agenda.

**700+** Attendees  
**75+** Countries

Contribute to knowledge exchange via **4 sponsored education sessions**



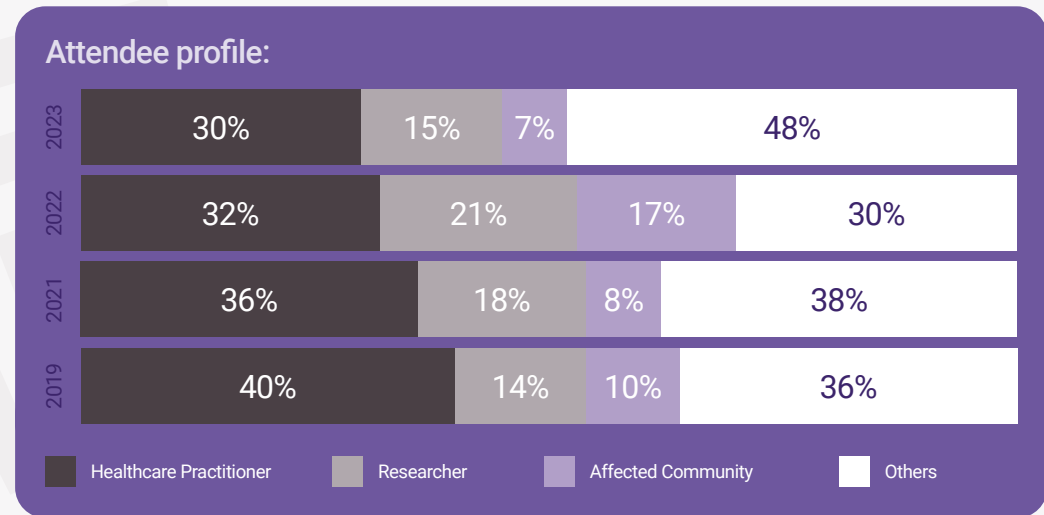
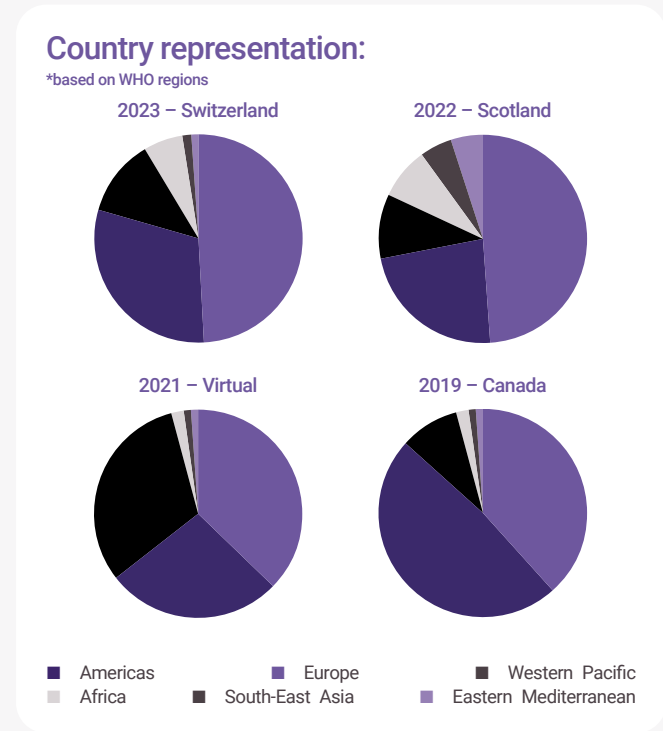
Engage with key opinion leaders delivering **160+ presentations** and **200+ posters**



Build relationships during **18+ networking opportunities**

**Previous conferences:**

	Days	Abstracts submitted	Conference registrations
2023	3	414	729
2022	3	385	811
2021	3	308	888
2019	3	353	752



Others include: Policy Makers, Public Health Practitioners, Industry Representatives, Program Managers, and Advocates.

## Sponsorship Opportunities

**Gold Sponsor**  
€120,000

**Silver Sponsor**  
€90,000

**Bronze Sponsor**  
€60,000

## Additional Opportunities

These are available to enhance a sponsorship package or for purchase individually

Morning Educational Symposium €15,000

Symposium Add On - Interview Piece \$10,000

Daily News €10,000



EXCLUSIVE OPPORTUNITY

Conference App €10,000



EXCLUSIVE OPPORTUNITY

Conference Handbook €5,000



EXCLUSIVE OPPORTUNITY

Internet Hub and Wifi €7,500



EXCLUSIVE OPPORTUNITY

Meeting Room €5,000

Charging Stations €3,000

Invest in Change INHSU Scholarships from €5,000

Advertisement in Handbook €2,000

Pre-Programmed App Notification  
(1 x Message) €3,000

**Exhibition Booth**  
Shell Scheme €4,000 (€2,000 for not-for-profits)  
Floor Space Only €3,500 (€1,500 for not-for-profits)  
Community Table Top €500



## Major Sponsor Inclusions

	Gold	Silver	Bronze
Lunchtime educational symposium	✓		
Morning educational symposium		✓	
Conference app alert	x3	x1	
Booth in exhibition area	x2	x1	
Complimentary passes to the conference	x10	x5	x3
Opportunity to purchase additional registrations at a discounted rate	up to 50	up to 30	up to 10
Link to company website from the conference website	✓	✓	✓
Logo on conference banner located at the registration area	✓	✓	✓
Acknowledgement in the delegate handbook	✓	✓	✓
Advertisement in conference handbook	Double page	Single page	Half page
Acknowledgement by chairperson	✓	✓	✓
Logo on PowerPoint slides	✓	✓	✓
Acknowledgement in email communication to delegates	✓	✓	✓
Thank you on conference website for a period of three months	✓	✓	✓

# Gold Sponsorship

## Gold Sponsor €120,000

### Entitlements

- Opportunity to host lunchtime educational symposium (see page 15)
- Conference app alert x 3
- Link to company website from the conference website to the website of your choice
- Logo on conference banner located at registration area (size varies on level of support)
- Acknowledgement in the delegate handbook as Gold Sponsor
- Double page spread advertisement in colour in the A5 conference handbook (artwork to be supplied by sponsor)
- Acknowledgement by chairperson in plenary sessions and conference closing
- Logo on PowerPoint slide at commencement and conclusion of conference
- Acknowledgment of gold sponsorship in all email communication to delegates
- Thank you to sponsors on conference website for a period of three months
- Opportunity to add additional sponsorship items at 25% discounted rate

### Exhibition

- Priority placement of 2 x booth in exhibition area

### Registrations

- 10 x passes to the conference
- Opportunity to purchase additional staff or practitioner registrations at a discounted rate, capped at 50 registrations.





# Silver Sponsorship

## Silver Sponsor €90,000

### Entitlements

- Opportunity to host morning educational symposium (see page 15)
- Conference app alert x 1
- Link to company website from the conference website to the website of your choice
- Logo on conference banner located at registration area (size varies on level of support)
- Acknowledgement in the delegate handbook as Silver Sponsor
- Single page advertisement in colour in the A5 conference handbook (artwork to be supplied by sponsor)
- Acknowledgement by chairperson in plenary sessions and conference closing
- Logo on PowerPoint slide at commencement and conclusion of conference
- Acknowledgment of Silver sponsorship in all email communication to delegates
- Thank you to sponsors on conference website for a period of three months
- Opportunity to add additional sponsorship items at 10% discounted rate

### Exhibition

- Priority placement of 1 x booth in exhibition area

### Registrations

- 5 x passes to the conference
- Opportunity to purchase additional staff or practitioner registrations at a discounted rate, capped at 30 registrations.



## Bronze Sponsorship

### Bronze Sponsor €60,000

#### Entitlements

- Link to company website from the conference website to the website of your choice
- Logo on conference banner located at registration area (size varies on level of support)
- Acknowledgement in the delegate handbook as Bronze Sponsor
- Half page advertisement in colour in the A5 conference handbook (artwork to be supplied by sponsor)
- Acknowledgement by chairperson in plenary sessions and conference closing
- Logo on PowerPoint slide at commencement and conclusion of conference
- Acknowledgment of Bronze sponsorship in all email communication to delegates
- Thank you to sponsors on conference website for a period of three months
- Opportunity to add additional sponsorship items at 5% discounted rate

#### Exhibition

- Opportunity to purchase exhibition booth at 25% discount

#### Registrations

- 3 x passes to the conference
- Opportunity to purchase additional staff or practitioner registrations at a discounted rate, capped at 10 registrations.





## Educational Opportunities

### Lunchtime Educational Symposium



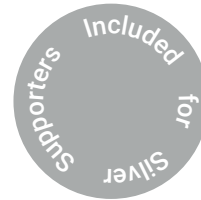
60 minute Educational Symposium during prime lunchtime slot. Included for **Gold Supporters** only.

Cannot be purchased separately.

#### Entitlements

- Emails and social media marketing of symposium
- 1 x conference App alert
- Listing of the symposium in the conference programme and associated events section of the conference handbook
- Flyer advertising the symposium (to be provided by sponsor) included as a seat drop in the plenary session on the day of the symposium
- Free room hire/basic audio-visual equipment and assistance with logistics (costs incurred over and above the room hire and basic audio-visual are at the sponsor's expense)
- See page 20 for guidelines

### Morning Educational Symposium



45 minute educational symposium before the main conference program on Day 2 or 3.

€15,000 if purchased separately (included for **Silver Supporters**)

#### Entitlements

- Emails and social media marketing of symposium
- 1 x conference App alert
- Listing of the symposium in the conference programme and associated events section of the conference handbook
- Flyer advertising the symposium (to be provided by sponsor) included as a seat drop in the plenary session on the day of the symposium
- Free room hire/basic audio-visual equipment and assistance with logistics (costs incurred over and above the room hire and basic audio-visual are at the sponsor's expense)
- See page 20 for guidelines

### Symposium Add On - Interview Piece

€10,000

The interview piece will provide thought leadership and help promote your educational symposium to the INHSU delegation. Select one of your symposium speakers to be interviewed by the INHSU Communications Manager.

The interview piece will be included in the daily news sent to all registered INHSU delegates and will also be shared on social media. The Daily News is opened by up to 70% of delegates and is a must-read source of inspiration for planning the day ahead.

There are two options available:

- Written article up to 500 words
- Video interview (basic video interview conducted via Zoom with editing)
- Both can include one link to sponsor website
- The following statement will be included '*Hear from <name of speaker> at the <sponsor> Educational Symposium at <time and date> where they will be discussing <topic of Education Symposium>*'



# Exclusive Opportunity Enhancements

## Daily News

€10,000  
Exclusive Opportunity



The Daily News goes out via email to all conference delegates on the evening of each day of the conference.

### Benefits

- Company logo acknowledging support included on all email
- Promotion of any sponsor activities within the email
- Opportunity for a 'from our sponsor' commentary – a chance for an article to be included (must be relevant to the conference, for example, a rapporteur)
- Example of a Daily News can be seen [here](#)
- There will be a minimum of three Daily News emails

## Internet Hub & Wi-Fi

€7,500  
Exclusive Opportunity



Dedicated space including printing facilities.

### Benefits

- A minimum of 2 x computers or iPads, 1 x printer and Internet connection will be provided
- Company logo on screen saver on computers in Internet Hub area
- Company logo on signage promoting Wi-Fi access
- Website link from computers in Internet Hub area to your company website
- Acknowledgement in the general information section of the conference handbook including company logo and where the Internet Hub area is mentioned
- Banner (provided by the sponsor) and branded charging station

## Conference App

€10,000  
Exclusive Opportunity



Conference speakers, program and exhibition details are all available via the App. Around 75% of all delegates have been shown to use the App and report that it improves the attendee experience.

### Benefits

- Company logo acknowledging support included on email launching App
- Acknowledgement on official conference website with logo and hyperlink to organisation's website
- Organisation's logo included in the conference handbook (subject to printing deadlines)
- App designed with company logo as the 'Official App Sponsor'

## Conference Handbook

€5,000  
Exclusive Opportunity



The conference handbooks are used by delegates throughout the conference.

### Benefits

- Sponsor logo will be printed in the conference handbook along with a small blurb (150 words) about your company
- You will be given the opportunity to have a full-page advertisement in the conference handbook (The advertisement will be placed within the handbook at the discretion of the conference organiser).

# Enhancements

## Meeting Space

€5,000

Meeting Room provided for one day onsite during the conference. The room will be set for 20 people, boardroom style and be available from 7am to 7pm. Notepads, pens and water are included. Audio visual and catering are not included.

### Benefits

- Your company logo will be shown outside of the meeting room
- Opportunity to provide a company banner outside the meeting room

*Package subject to room availability.  
One room is available each day of the conference.*

## Article Included in Daily News

€5,000

Be front of mind during the INHSU conference with a 300-word article included in the daily news sent to all registered delegates. The Daily News has an open rate of up to 70% and features details of must-visit sessions and events for the day ahead.

The content of the article will need to be provided two months before the conference and developed in collaboration with the INHSU Communications Manager. It cannot be product-focused and must adhere to INHSU language guidance. The article may link to sponsor website.

## Charging Stations

€3,000

Phone and tablet charging station placed in a dedicated high traffic area at the conference venue.

### Benefits

- Logo included as sponsor on station signage

## App Notification

€3,000

This is a great way to advertise your company or activity during the conference with a timed, pre-programmed app notification message.

Messages can go out to all delegates or to a target group only.

## Advertisement in Handbook

€2,000

Distributed to all delegates in the conference satchels, the conference handbook is a valuable resource for the delegates to use during the conference. The delegate will constantly refer to the conference handbook for general information and program information.

The advertisement will be placed within the handbook at the discretion of the conference organiser.

# Invest in Change: INHSU Scholarships

## Support upwards of €5,000 will be accepted

Each year we offer scholarships to community members, new investigators (researchers), policymakers/program managers/practitioners and people working in prison health. By sponsoring the INHSU Conference Scholarship Program, you are not only extending a lifeline to individuals facing financial barriers but also aligning your organisation with a transformative cause, amplifying your Corporate Social Responsibility (CSR) impact.

### Benefits of becoming a scholarship supporter:

- **Commit to equity:** Showcase your commitment to fostering inclusivity and advancing accessibility to knowledge. Your sponsorship directly supports individuals who otherwise wouldn't have the means to attend, demonstrating your dedication to equitable opportunities
- **Positive publicity:** Your company's name and support will be prominently featured on the Conference website's dedicated scholarship page, ensuring a wide audience for your philanthropic efforts
- **Engagement and networking:** You will have opportunities to meet and network with scholarship recipients, providing a chance to share insights, inspire change, and potentially collaborate on future initiatives
- **Newsletter acknowledgment:** Receive recognition in newsletters promoting scholarship opportunities, further amplifying your association with driving positive change

By sponsoring INHSU scholarships, your organization isn't just supporting individuals' attendance at the conference; you're investing in improved health outcomes for people who use drugs.

*Note: Support is via an unconditional grant. The supporter has no control over allocation of funds or selection of recipients.*





# Exhibition Opportunities

The exhibition is an integral part of the conference. Sponsors, companies and organisations are invited to exhibit at the conference and this have the opportunity to network and showcase their products/services to their target audience.

Exhibitor	Exhibition Booth: Shell Scheme	Exhibition Booth: Floor Space	Community Table Top
Commerical Rate	€4,000	€3,500	N/A
Not For Profit Organisation	€2,000	€1,500	€500

### All Exhibition Packages will include the following benefits:

- Two complimentary exhibitor pass per 3m x 2m manned stand and access to discounted exhibitor passes
- A 50 word company profile included in the exhibition section of the Conference Website, Conference Handbook and Conference App
- 3 days of exhibition
- Catering breaks provided in the exhibition area

### Community Organisation Table

#### Includes:

- One complimentary exhibitor registration per table
- One trestle table and a chair
- One poster board
- A 50 word company profile included in the exhibition section of the Conference Website, Conference Handbook and Conference App distributed at the Conference
- 3 days of exhibition
- Catering breaks provided in the exhibition area

### Exhibitor Add On – Discussion Space Showcase €1,000

- The INHSU discussion space was created to encourage conversations and idea sharing. Located in the exhibition area, there will be a series of informal talks during coffee and lunch breaks.
- Add a 5 minute showcase to your exhibition package to demonstrate your products, programs or initiatives to delegates

### Shell Scheme Booth cost includes:

Stand	3 x 3m with walls (size and colour dependent on contracted exhibition company's stock)
Fascia	1 x company name and company logo in black and white (maximum number of letters to be determined)
Lighting	2 x 150 watt track lights per booth
Power	1 x single power point (4 amp) per booth
Flooring	The venue has carpet flooring
Furniture	At the exhibitor's own expense

*Please note: Any additional requirements are at the exhibitor's expense*



# Educational Symposium Guidelines

The content of the symposium will be entirely the responsibility of the sponsor and can in no way be seen to be endorsed by any of the committee.

- If you engage with an outside event company you must communicate this with ASHM Conference & Events Division to ensure a smooth running for all logistical requirements.
- There is limited time for additional set ups. Should additional AV be required we require our AV Technical Director to be used in order to ensure set ups are appropriate to the conference requirements and time frame available.
- In order to meet INHSU's policy to ensure there is appropriate gender representation at least one or more of the selected presenters must identify as female and one who identifies as male.
- It is recommended that the content of your symposium be developed prior to communications regarding the earlybird registration deadline approaching to increase the number of delegates pre-registering for your educational session.

***Please note: Deadline for content is May 2024.***



# Sponsorship Terms and Conditions

In order to confirm your participation, we will require the completed Sponsorship/Exhibitor Application Form (on the last page) and full payment. A Tax Invoice will be issued upon receipt of this application form. The sponsorship cannot be confirmed, and therefore no benefits will be given, until full payment is received. Payment must be received 14 days from issue of invoice. If the full payment is not received, the conference organiser has the right to review the commitment and withdraw the application.

Terms of participation include:

- The payment is offered as an unconditional grant. The sponsor has no control over programme content, tone or emphasis of the conference, allocation of funds or selection of recipients
- There will be no opportunity for the sponsor to control the curriculum of educational initiatives of the conference
- The sponsor will have access to use the conference logo for promotional purposes only
- The organisers do not endorse or promote any health-care related products
- Sponsors cannot claim any relationship, endorsement or support from the conference organisers
- All attending delegates from the sponsoring organisation are to be registered by 31 July 2024
- If payment is not made prior to the conference dates, an additional 20% surcharge will be added to the overall sponsorship total.
- All logistical requirements are to be made through ASHM Conference & Events Division e.g. registrations, symposia requirements and onsite registration. If you engage with an outside event company they will be required to provide truthful, accurate details for each delegate they are registering. Incomplete registration details will not be processed.
- The organisers reserve the right to change the programme, revise the layout of the floor plan, to transfer an exhibiting company to an alternative site, or alter the shape or size of any booth. Any such change will be advised in writing by the organisers and an alternative provided. The contracted exhibition company will advise exhibitors of what equipment can be used with the stands. The venue itself stipulates that pins, nails, tape, Velcro and other items are not to be used on the walls, ceilings or other fittings.

Whilst every care will be taken by the venue and organising personnel, the organisers will not be responsible for any loss or damage to property, including brochure materials of any sponsoring company or any other person, by theft or fire or any other cause.

## Cancellation Policy

In exceptional circumstances the Organisers will be prepared to consider cancellation of their contract with Sponsors, but only if the following conditions are complied with:

- That the request for cancellation is submitted in writing
- If cancellation of sponsorship is necessary after confirmation, the following penalties will apply:
  - a) For cancellation notices received in writing before 18 March 2023 a cancellation fee of 50% of the original package price will apply
  - b) Cancellation notices received after 18 March 2023 receive no refund

## Cancellation of and changes to the Event

- 1.1. Subject to clause 1.2, INHSU will make reasonable endeavours to cause the Event to proceed.
- 1.2. INHSU does not promise, warrant or make any representation that the Event will proceed. INHSU reserves the right to postpone or cancel the Event at anytime prior to or during the Event if in its sole discretion:
  - a) INHSU considers that unexpected circumstances or circumstances beyond its control make it desirable for INHSU to cancel or postpone the Event; or
  - b) INHSU determines that the Event is uneconomic, poses a threat to health or safety or as a matter of prudence, should be cancelled.
- 1.3. INHSU must give the Sponsor written notice if it determines to cancel or postpone the Event.
- 1.4. Subject only to clause 1.5, on cancellation or postponement of the Event, INHSU is not liable to the Sponsor for any loss or for refund of the Sponsorship Support.
- 1.5. If INHSU determines to:
  - a) cancel the Event, INHSU must:
    - i) refund to the Sponsor all Sponsorship Funds that, at the date of INHSU's notice under clause 1.3, remain unexpended;
    - ii) return all In Kind Support in its possession that has not been used or otherwise transferred to third parties; or
  - b) postpone the Event, INHSU may retain unexpended and unused Sponsorship Support and apply that Sponsorship Support to the Event if/when it actually occurs.
- 1.6. INHSU may change the Event at any time, including, but not limited to:
  - a) changing the date of the Event;
  - b) changing how long it runs for;
  - c) changing the visitor opening hours;
  - d) moving the Event or any part of it to a different venue;
  - e) moving the Event or any part of it to a different space within the same venue;
  - f) using multiple venues; or

- g) changing the event to fully virtual.

## Payment Details

In paying for sponsorship you are paying ASHM as an agent of INHSU.

## Credit Card & EFT Payments

Details will be provided on the invoice or please contact the conference secretariat.

Signed:

Signature

Print Name

Company

Date




# Exhibition Terms and Conditions

## 1.0. The Contract

- 1.1. In this contract, the Conference Secretariat is the ASHM Conference & Events Division ABN 48 264 545 457 are 'we': 'us' and 'our'. The person with an exhibition space is 'you' and 'your'.
- 1.2. These Terms and conditions apply from the date of signing. You acknowledge that we update the details of the exhibition from time to time.

## 2.0. Our Rights And Responsibilities

### 2.1. We will:

- a) Organise and hold the exhibition
- b) Promote the exhibition
- c) Make reasonable efforts to offer you the space requested

### 2.2. We do not guarantee Exhibition visitor numbers or any level of commercial activity.

### 2.3. We may change the exhibition including but not limited to:

- a) Changing your space or its location to suit floor plan and reducing your fee in proportion to any reduction in size
- b) Changing how long it runs for
- c) Changing visitor opening hours
- d) Extending the venue in a separate area from the main venue

### 2.4. We ask you to:

- a) Obey the relevant laws
- b) Prevent any damage

### 2.5. We can:

- a) Refuse to allow, or stop displays, product demonstrations or other uses of your space
- b) Specify display area wall heights and coverings
- c) Approve or disapprove the content and presentation of your materials
- d) Decide times you can set up and dismantle displays
- e) Decide how you, your employees, contractors or agents use exhibition entry cards
- f) Set conditions for moving goods and displays before, during and after the exhibition
- g) Set restrictions on taking photographs - we will advise you if this will be required
- h) Specify how you can use audio visual equipment and media and how you can demonstrate machines
- i) Make health and safety requirements

## 3.0. Your Rights And Responsibilities

### 3.1. You must:

- a) Use your space only to display and promote goods and/or services in keeping with the exhibition
- b) Make the most of your space's promotional goods and/or services in keeping with the exhibition
- c) Follow our directions as soon as possible and pay any associated costs
- d) Follow relevant laws, meet OH&S and venue guidelines, and avoid damaging any person or property
- e) Keep your space clean and tidy, and immediately remove all your materials when the exhibition ends. If you do not, we will charge you a fee to do so
- f) Not do anything that may interfere with the smooth running of the exhibition, including, but not limited to, encouraging exhibition visitors to view goods and services in another location

## 4.0. Payment

- 4.1. You must pay the full fee owing for your exhibition space prior to the exhibition beginning or the organisers reserve the right to cancel your space

## 5.0. Our Remedies

- 5.1. If you breach the contract, we will provide you with notice of the breach and give you a reasonable time to remedy it. If you fail to remedy the breach within this time, we may:

- a) Reallocate your space or refuse you access to it
- b) Remedy your breach without advising you and require you to pay for the cost of our actions

- 5.2. Remove you from the exhibition and your space. If you cancel all or part of the contract (except if you cancel because of our breach) we will claim a cancellation fee from you dependent on the time of the cancellation. Cancellation charges had been advised in the sponsorship & exhibition prospectus

## 6.0. Risk And Insurance Cover

- 6.1. You agree that the exhibition site can be hazardous. You will take due care to prevent injury and property damage. We are not responsible for any damage caused by your acts or omissions. You must use our incident report form to tell us in writing about any site incident and give us supporting evidence. After an incident, you must not remove anything from the site without our prior approval

- 6.2. You must give us proof of current public liability insurance by the date stated in the exhibition manual

- 6.3. You must not share your space without advising us in writing. By sharing your space the primary contact is responsible for payment and providing the proof of public liability insurance and is responsible for the actions of the other party unless a separate proof of public liability is provided

## 7.0. Warranties and Liabilities

- 7.1. As allowed by law, or except where the contract states, we:

- a) Do not make any representations or warranties about you or your space
- b) Are not liable for any person's injury or death, property damage, economic loss or any indirect damages to do with the exhibition

- 7.2. You indemnify us from and against any claims, damages, losses and costs we may incur because of:

- a) Any breach of the contract that you make
- b) Any of your displays or product demonstrations
- c) Any of your acts or omissions to do with the exhibition, including any negligence and wrong doings

- 7.3. You agree not to sell or intend to sell goods at the exhibition that misrepresent or infringe intellectual property rights. You indemnify us from and against any and all claims, damages, losses and costs we may incur if you breach this agreement.

## 8.0. Giving Us Material

- a) You must give us all material by the deadline that we set. If we do not receive it by the deadline, we will consider that you have cancelled the advertising.

- b) If you want to cancel your advertising, you must tell us in writing. No reduction in exhibition space fees will apply.

- c) If you have provided materials but wish to cancel the publication after the deadline we will endeavour to stop its publication but we are not liable if the material cannot be removed and we will not stop production if this risks the timely printing of it.

## 9.0. Liability

- 9.1. We are not liable for any expenditure, liability or loss because of:

- a) Acts of god or terrorism
- b) Natural disasters
- c) Strikes or shortages
- d) Failure of electrical power or other venue issues
- e) Lower than advised exhibition visitor numbers

- 9.2. You give us consent to use your contact information for internal purposes

Signed:

Signature

Print Name

Company

Date


# Booking Form

Please fill out the booking form and sign the declaration below and email completed form to: [amy.sargent@ashm.org.au](mailto:amy.sargent@ashm.org.au)

Sponsorship contract and tax invoice will be sent upon receipt of this form.

Please provide a copy of your logo (as a high resolution >300dpi eps and jpeg file in colour and black and white) for use in recognising sponsorship.

I,

agree to the terms and conditions stated on pages 21-22 of this document

Signature:

Date:

Business or Company name:

Contact name:

Position held:

Company address:

Phone:

Mobile:

Email:

### Major supporter packages

Gold	€120,000	
Silver	€90,000	
Bronze	€60,00	

Exhibition booth	Commercial Rate	Sector Org Rate
Shell scheme	€4,000	€2,000
Floor space only	€3,500	€1,500
Community Table Top	€500	
Discussion Space Showcase	€1,000	

### Enhancement opportunities

Morning educational symposium	€15,000	
Daily news	€10,000	

Conference app	€10,000	
Symposium Add On - Interview Piece	€10,000	
Internet hub and Wi-Fi	€7,500	
Conference handbook	€5,000	
Article included in daily news	€5,000	
Meeting room	€5,000	
Pre-programmed app notification	€3,000	
Charging stations	€3,000	
Advertisement in handbook	€2,000	
Invest in Change INHSU Scholarships	€	
Custom Package	€	
<b>Total</b>	<b>€</b>	





# INHSU2024

12<sup>TH</sup> INTERNATIONAL CONFERENCE ON  
HEALTH AND HEPATITIS IN SUBSTANCE USERS

Sponsorship Prospectus

8–11 October 2024

Megaron International Convention Centre,  
Athens, Greece

